

### Continuing Education

#### The ABCs of Selling a House

This Continuing Education course is for existing Maryland real estate professionals and fulfills the requirement set by MREC to maintain a Maryland Real Estate license. This course provides a practical guide to selling a house under any market condition and covers contract clauses, how to prepare for a smooth closing, minor improvements, and advantages/disadvantages of listing a home with a real estate professional. Approved: 3 hours. TWA

**Course: REC127** **3 Hours**

\$25 + \$25 fee = \$50; NMR add \$50

#### Rockville Campus

CRN#: 41465 1 Session M  
6/10 9 a.m.-12 p.m.

#### Rentals, Renters, and Landlords

This Continuing Education course is for existing Maryland real estate professionals and fulfills the requirement set by MREC to maintain a Maryland Real Estate license. Topics include a comprehensive overview of how to deal with rentals, renters, and landlords, and the procedures required by the State of Maryland. Approved: 3 hours. TWA

**Course: REC189** **3 Hours**

\$25 + \$25 fee = \$50; NMR add \$50

#### Rockville Campus

CRN#: 41464 1 Session M  
6/10 1 p.m.-4 p.m.

#### Fair Housing

This Continuing Education course is for existing Maryland real estate professionals and fulfills the requirement set by MREC to maintain a Maryland Real Estate license. This course covers the history of fair housing and current laws. Approved: 1.5 hours. TWA

**Course: REC173** **1.5 Hours**

\$15 + \$15 fee = \$30; NMR add \$30

#### Rockville Campus

CRN#: 41469 1 Session T  
6/11 1 p.m.-2:30 p.m.

#### MREC Required Supervision

This Continuing Education course is for existing Maryland real estate professionals and fulfills the requirement set by MREC to maintain a Maryland Real Estate license. Explore the many duties and responsibilities of this required Supervision course for Broker, Branch Office Manager, or Team Leader Approved: 3 hours. TWA

**Course: REC192** **3 Hours**

\$25 + \$25 fee = \$50; NMR add \$50

#### Rockville Campus

CRN#: 41468 1 Session T  
6/11 9 a.m.-12 p.m.

#### Real Estate Legislative Update

This Continuing Education course is for existing Maryland real estate professionals and fulfills the requirement set by MREC to maintain a Maryland Real Estate license. This course will cover legislative issues introduced and passed in recent years. Approved: 3 hours. TWA

**Course: REC149** **3 Hours**

\$25 + \$25 fee = \$50; NMR add \$50

#### Rockville Campus

CRN#: 41467 1 Session R  
6/13 9 a.m.-12 p.m.

#### Buying/ Selling Foreclosure Properties

This Continuing Education course is for existing Maryland real estate professionals and fulfills the requirement set by MREC to maintain a Maryland Real Estate license. Topics include the foreclosure process, property conditions, and risks associated with buying a foreclosure sale. Approved: 3 hours. TWA

**Course: REC034** **3 Hours**

\$25 + \$25 fee = \$50; NMR add \$50

#### Rockville Campus

CRN#: 41466 1 Session R  
6/13 1 p.m.-4 p.m.

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*TWA Tuition waiver applies; Seniors pay fee only  
NMR Non-Maryland Resident Fee*

For more information, email  
sbel@montgomerycollege.edu

www.montgomerycollege.edu/wdce  
240-567-5188